



Questions to ask before signing a solar lease contract

System information

- ? What size system will you install?
- ? How many kilowatt-hours of energy is the system estimated to produce per year?
- ? What equipment brands do you usually install?
- ? How long will the installation process take?
- ? What happens if you don't finish the work on time?
- ? Will I still get a bill from my utility company?
- ? How much does the utility company credit me for solar energy sent to the grid?

Lease information

- ? How much are the monthly payments?
- ? How long is the contract?
- ? Are there options to end the contract before the term is up? If so, what are they?
- ? Is there a production guarantee in the lease agreement? What is it?
- ? Is there an escalator clause in the contract? What is the escalator rate?
- ? What happens at the end of the lease? What options do I have?
- ? Can I cancel the contract before installation begins? Is there a fee to do so?
- ? Is the lease financing provided through a different company? If so, what company?
- ? What happens to my lease if I sell my house?

Warranties and repairs

- ? How is the system monitored? What monitoring system do you use?
- ? Do I, as a customer, have access to system monitoring?
- ? What type of warranty coverage do you provide?
- ? What types of damages are covered under your warranty?
- ? My roof is 10 years old, if I need a replacement, can the panels be removed and reinstalled? How much will it cost to remove and reinstall the panels?
- ? What happens if I need maintenance or repairs? Who do I contact? How is it handled?
- ? How long do repairs take on average?

Questions about the installer

- ? How long have you been in business?
- ? Is the installation completed by in-house crews or subcontractors? How do you ensure your subcontractors do a good job?
- ? What is your business license number?
- ? How much experience does the company have working with my utility company?
- ? Are you licensed, bonded, and insured?
- ? Can you provide references of at least three satisfied customers?